

# Community Center for the Performing Arts | WOW Hall

Comparison of Budget to Actuals  
as of August 31, 2023

7/1/2023 - 6/30/24

8/1/23 - 8/31/23

7/1/23 - 6/30/24

DIFFERENCE of Budget  
& Actual To-Date  
(Remaining of budget)

	Budget	Actual Monthly (August)	% of Income	Actual To-Date (July - June)	% of Income	
<b>Income/Revenue</b>						
<b>Contributed Income</b>						
Grants	223,000.00	-	0%	-	0%	(223,000.00)
Memberships / Individual Donors	50,000.00	4,759.00	10%	8,377.00	10%	(41,623.00)
Anonymous Donations	400.00	15.00	0%	15.00	0%	(385.00)
Sponsorship	7,500.00	-	0%	-	0%	(7,500.00)
Events & Activities	4,000.00	102.00		202.00		(3,798.00)
<b>Total Contributed Income:</b>	<b>\$284,900.00</b>	<b>\$4,876.00</b>	<b>11%</b>	<b>\$8,594.00</b>	<b>10%</b>	<b>-\$276,306.00</b>
<b>Earned Income</b>						
Classes	25,000.00	1,295.00	3%	2,690.00	3%	(22,310.00)
Concessions - Basement	55,000.00	6,026.25	13%	9,573.50	11%	(45,426.50)
Concessions - Upstairs	9,100.00	2,391.50	5%	2,721.75	3%	(6,378.25)
WOW Hall Merchandise	13,000.00	719.00	2%	849.00	1%	(12,151.00)
Newsletter Ads	1,200.00	-	0%	65.00	0%	(1,135.00)
Poster Service	4,500.00	644.00	1%	1,898.50	2%	(2,601.50)
Rental	35,000.00	584.00	1%	4,670.00	5%	(30,330.00)
Ticket & Merch Services	25,000.00	1,187.00	3%	2,025.00	2%	(22,975.00)
Ticket Sales (less Ticket Payouts & Refunds)	330,000.00	27,633.00	61%	41,944.00	48%	(288,056.00)
TicketWeb Signing Bonus - 1/4	12,500.00	-	0%	12,500.00	14%	-
Other Earned Income (ATM Fees, Misc.)	720.00	-	0%	82.75	0%	(637.25)
<b>Total Earned Income:</b>	<b>\$511,020.00</b>	<b>\$40,479.75</b>	<b>89%</b>	<b>\$79,019.50</b>	<b>90%</b>	<b>-\$432,000.50</b>
<b>Carry Forward from Prior Years:</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$0.00</b>		
<b>TOTAL INCOME/REVENUE:</b>	<b>\$795,920.00</b>	<b>\$45,355.75</b>	<b>100%</b>	<b>\$87,613.50</b>	<b>100%</b>	<b>-\$708,306.50</b>
<b>Expenditures</b>						
<b>Operating Expense</b>						
Building Maintenance & Repairs	15,000.00	-	0%	302.70	0%	14,697.30
Janitorial Supplies	4,500.00	604.95	1%	822.20	1%	3,677.80
Utilities	25,000.00	1,624.35	2%	3,165.24	2%	21,834.76
Insurance (Liability, D&O, Workers Comp)	25,000.00	-	0%	16,265.00	11%	8,735.00
Office Equipment	2,500.00	-	0%	-	0%	2,500.00
Office Supplies	4,500.00	-	0%	468.02	0%	4,031.98
Postage and Delivery	2,700.00	100.00	0%	148.00	0%	2,552.00
Printing	7,500.00	443.64	1%	868.93	1%	6,631.07
Online hosting & software subscriptions	6,500.00	126.84	0%	134.68	0%	6,365.32
I.T. Equipment	5,000.00					
Concessions Basement Expense	32,000.00	938.20	1%	3,968.99	3%	28,031.01
Concessions Upstairs Expense	6,500.00	557.37	1%	826.74	1%	5,673.26
WOW Merchandise / Clothing Expense	7,500.00	390.00	1%	2,820.00	2%	4,680.00
Professional & Legal Services	20,000.00	1,720.00	2%	3,160.00	2%	16,840.00
Membership Recruitment & Appreciation	3,000.00	-	0%	-	0%	3,000.00
Staff development	5,500.00	204.12	0%	204.12	0%	5,295.88
Travel & Meetings	3,000.00	556.36	4915%	556.36	833%	2,443.64
Other (Bank Fees, Dues)	9,000.00	1,754.93	2%	2,204.21	1%	6,795.79
<b>Total Operating Expense:</b>	<b>\$184,700.00</b>	<b>\$9,020.76</b>	<b>13%</b>	<b>\$35,915.19</b>	<b>24%</b>	<b>\$148,784.81</b>
<b>Payroll Expense - Wages, Company Taxes &amp; Fees:</b>	<b>\$450,000.00</b>	<b>\$45,714.87</b>	<b>63%</b>	<b>\$81,116.47</b>	<b>55%</b>	<b>\$368,883.53</b>
<b>Production Expense</b>						
Advertising	35,000.00	3,103.59	4%	7,586.66	5%	27,413.34
Artist Fees (Including Artist Hospitality)	181,500.00	11,892.25	16%	19,833.05	13%	161,666.95
Contractors - Production	15,000.00	2,296.29	3%	2,296.29	2%	12,703.71
Equipment Purchases, Maintenance, Rentals	8,000.00	150.00	0%	1,000.00	1%	7,000.00
Production Supplies & Materials	5,000.00	85.25	0%	178.31	0%	4,821.69
Volunteer Recruitment & Appreciation	2,500.00	(114.46)	0%	(104.47)	0%	2,604.47
<b>Total Production Expense:</b>	<b>\$247,000.00</b>	<b>\$17,412.92</b>	<b>24%</b>	<b>\$30,789.84</b>	<b>21%</b>	<b>\$216,210.16</b>
<b>TOTAL EXPENDITURES:</b>	<b>\$881,700.00</b>	<b>\$72,148.55</b>	<b>100%</b>	<b>\$147,821.50</b>	<b>100%</b>	<b>\$733,878.50</b>
+ Other Income (Interest)	3,000.00	11.32		66.83		(2,933.17)
- Other Expenses (Depreciation)	-	626.00		1,252.00		1,252.00
<b>Net Income:</b>	<b>-\$82,780.00</b>	<b>-\$27,407.48</b>		<b>-\$61,393.17</b>		<b>\$21,386.83</b>