

Community Center for the Performing Arts | WOW Hall

| Comparison of Budget to Actuals as of Dec 31, 2023 | 7/1/2023 - 6/30/24 | 12/1/23 - 12/31/23 | | 7/1/23 - 12/31/23 | | RaiseRoof (July - Dec) | DIFFERENCE of Budget & Actual To-Date (Remaining of budget) |
|---|---------------------|--------------------|----------------|---------------------|----------------|---------------------------|---|
| | Budget | Actual | Actual to date | | % of Income | | |
| | | (December) | (July - Dec) | % of Income | | | |
| Income/Revenue | | | | | | | |
| Contributed Income | | | | | | | |
| Grants | 223,000.00 | - | 0% | 81,393.00 | 22% | 5,000.00 | (141,607.00) |
| Memberships / Individual Donors | 50,000.00 | 9,116.00 | 15% | 21,481.00 | 6% | 13,950.00 | (28,519.00) |
| Anonymous Donations | 400.00 | 173.00 | 0% | 459.00 | 0% | | 59.00 |
| Sponsorship | 7,500.00 | - | 0% | - | 0% | | (7,500.00) |
| Events & Activities | 4,000.00 | - | | 852.00 | | | (3,148.00) |
| Total Contributed Income: | \$284,900.00 | \$9,289.00 | 15% | \$104,185.00 | 29% | \$18,950.00 | -\$180,715.00 |
| Earned Income | | | | | | | |
| Classes | 25,000.00 | 1,295.00 | 2% | 13,879.00 | 4% | | (11,121.00) |
| Concessions - Basement | 55,000.00 | 6,786.75 | 11% | 34,427.50 | 9% | | (20,572.50) |
| Concessions - Upstairs | 9,100.00 | 1,042.00 | 2% | 6,826.25 | 2% | | (2,273.75) |
| WOW Hall Merchandise | 13,000.00 | 201.00 | 0% | 1,626.00 | 0% | | (11,374.00) |
| Newsletter Ads | 1,200.00 | - | 0% | 205.00 | 0% | | (995.00) |
| Poster Service | 4,500.00 | 222.00 | 0% | 4,480.50 | 1% | | (19.50) |
| Rental | 35,000.00 | 1,920.00 | 3% | 18,423.00 | 5% | | (16,577.00) |
| Ticket & Merch Services | 25,000.00 | 2,908.00 | 5% | 12,565.00 | 3% | | (12,435.00) |
| Ticket Sales (less Ticket Payouts & Refunds) | 330,000.00 | 38,762.00 | 62% | 153,706.20 | 42% | | (176,293.80) |
| TicketWeb Signing Bonus - 1/4 | 12,500.00 | - | 0% | 12,500.00 | 3% | | - |
| Other Earned Income (ATM Fees, Misc.) | 720.00 | 43.75 | 0% | 271.75 | 0% | | (448.25) |
| Total Earned Income: | \$511,020.00 | \$53,180.50 | 85% | \$258,910.20 | 71% | | -\$252,109.80 |
| Carry Forward from Prior Years: | \$0.00 | \$0.00 | | \$0.00 | | | |
| TOTAL INCOME/REVENUE: | \$795,920.00 | \$62,469.50 | 100% | \$363,095.20 | 100% | \$18,950.00 | -\$432,824.80 |
| Expenditures | | | | | | | |
| Operating Expense | | | | | | | |
| Building Maintenance & Repairs | 15,000.00 | 735.21 | 1% | 2,667.02 | 1% | | 12,332.98 |
| Janitorial Supplies | 4,500.00 | 281.70 | 0% | 1,930.10 | 0% | | 2,569.90 |
| Utilities | 25,000.00 | 2,032.40 | 3% | 9,996.98 | 2% | | 15,003.02 |
| Insurance (Liability, D&O, Workers Comp) | 25,000.00 | 556.02 | 1% | 16,821.02 | 4% | | 8,178.98 |
| Office Equipment | 2,500.00 | - | 0% | 178.07 | 0% | | 2,321.93 |
| Office Supplies | 4,500.00 | - | 0% | 1,043.70 | 0% | | 3,456.30 |
| Postage and Delivery | 2,700.00 | 213.21 | 0% | 1,252.66 | 0% | | 1,447.34 |
| Printing | 7,500.00 | 2,200.81 | 3% | 4,506.91 | 1% | | 2,993.09 |
| Online hosting & software subscriptions | 6,500.00 | 510.40 | 1% | 4,506.66 | 1% | | 1,993.34 |
| I.T. Equipment | 5,000.00 | | | | | | |
| Concessions Basement Expense | 32,000.00 | 814.28 | 1% | 14,143.63 | 3% | | 17,856.37 |
| Concessions Upstairs Expense | 6,500.00 | - | 0% | 1,911.22 | 0% | | 4,588.78 |
| WOW Merchandise / Clothing Expense | 7,500.00 | - | 0% | 4,653.68 | 1% | | 2,846.32 |
| Professional & Legal Services | 20,000.00 | 892.50 | 1% | 5,650.50 | 1% | | 14,349.50 |
| Membership Recruitment & Appreciation | 3,000.00 | - | 0% | 240.00 | 0% | | 2,760.00 |
| Staff development | 5,500.00 | 1,400.00 | 0% | 1,604.12 | 0% | | 3,895.88 |
| Travel & Meetings | 3,000.00 | 199.28 | 1061% | 798.31 | 108% | | 2,201.69 |
| Other (Bank Fees, Dues) | 9,000.00 | 339.30 | 0% | 5,441.35 | 1% | | 3,558.65 |
| Total Operating Expense: | \$184,700.00 | \$10,175.11 | 14% | \$77,345.93 | 18% | | \$107,354.07 |
| Payroll Expense - Wages, Company Taxes & Fees: | \$450,000.00 | \$31,560.39 | 44% | \$228,064.80 | 54% | | \$221,935.20 |
| Production Expense | | | | | | | |
| Advertising | 35,000.00 | 1,361.00 | 2% | 17,670.18 | 4% | | 17,329.82 |
| Artist Fees (Including Artist Hospitality) | 181,500.00 | 25,795.47 | 36% | 88,551.70 | 21% | | 92,948.30 |
| Contractors - Production | 15,000.00 | 2,156.00 | 3% | 10,668.56 | 3% | | 4,331.44 |
| Equipment Purchases, Maintenance, Rentals | 8,000.00 | - | 0% | 1,840.85 | 0% | | 6,159.15 |
| Production Supplies & Materials | 5,000.00 | 84.97 | 0% | 1,055.59 | 0% | | 3,944.41 |
| Volunteer Recruitment & Appreciation | 2,500.00 | 9.99 | 0% | 300.49 | 0% | | 2,199.51 |
| Total Production Expense: | \$247,000.00 | \$29,407.43 | 41% | \$120,087.37 | 28% | | \$126,912.63 |
| TOTAL EXPENDITURES: | \$881,700.00 | \$71,142.93 | 100% | \$425,498.10 | 100% | | \$456,201.90 |
| + Other Income (Interest) | 3,000.00 | 18.78 | | 741.60 | | | (2,258.40) |
| - Other Expenses (Depreciation) | - | 626.00 | | 3,756.00 | | | 3,756.00 |
| Net Income: | -\$82,780.00 | -\$9,280.65 | | -\$65,417.30 | | | \$17,362.70 |