## Community Center for the Performing Arts | WOW Hall

| Comparison of Budget to Actuals as of Jan 31, 2024 | $7 / 1 / 2023-6 / 30 / 24$ <br> Budget | $1 / 1 / 24-1 / 31 / 24$ Actual (January) |  | $7 / 1 / 23-1 / 31 / 24$ <br> Actual to date (July - Dec) |  | RaiseRoof <br> (July - Jan) | DIFFERENCE of <br> Budget \& Actual To- <br> Date (Remaining of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income/Revenue |  |  | Income |  | Income |  |  |
| Contributed Income |  |  |  |  |  |  |  |
| Grants | 223,000.00 | 5,000.00 | 10\% | 86,393.00 | 21\% | 5,000.00 | $(136,607.00)$ |
| Memberships / Individual Donors | 50,000.00 | 1,906.00 | 4\% | 23,067.00 | 6\% | 14,270.00 | $(26,933.00)$ |
| Anonymous Donations | 400.00 | 29.50 | 0\% | 335.50 | 0\% | 153.00 | (64.50) |
| Sponsorship | 7,500.00 | - | 0\% | - | 0\% |  | $(7,500.00)$ |
| Events \& Activities | 4,000.00 | - |  | 852.00 |  |  | $(3,148.00)$ |
| Total Contributed Income: | \$284,900.00 | \$6,935.50 | 14\% | \$110,647.50 | 27\% | \$19,423.00 | -\$174,252.50 |
| Earned Income |  |  |  |  |  |  |  |
| Classes | 25,000.00 | 1,295.00 | 3\% | 16,724.00 | 4\% |  | $(8,276.00)$ |
| Concessions - Basement | 55,000.00 | 7,047.75 | 14\% | 41,389.87 | 10\% |  | $(13,610.13)$ |
| Concessions - Upstairs | 9,100.00 | 1,790.00 | 4\% | 8,558.11 | 2\% |  | (541.89) |
| WOW Hall Merchandise | 13,000.00 | 110.00 | 0\% | 1,736.00 | 0\% |  | $(11,264.00)$ |
| Newsletter Ads | 1,200.00 | - | 0\% | 205.00 | 0\% |  | (995.00) |
| Poster Service | 4,500.00 | 613.50 | 1\% | 5,094.00 | 1\% |  | 594.00 |
| Rental | 35,000.00 | 2,315.00 | 5\% | 20,738.00 | 5\% |  | $(14,262.00)$ |
| Ticket \& Merch Services | 25,000.00 | 1,574.00 | 3\% | 14,145.00 | 3\% |  | $(10,855.00)$ |
| Ticket Sales (less Ticket Payouts \& Refunds) | 330,000.00 | 26,986.55 | 55\% | 181,312.75 | 44\% |  | $(148,687.25)$ |
| TicketWeb Signing Bonus - 1/4 | 12,500.00 | - | 0\% | 12,500.00 | 3\% |  | - |
| Other Earned Income (ATM Fees, Misc.) | 720.00 | 36.00 | 0\% | 307.75 | 0\% |  | (412.25) |
| Total Earned Income: | \$511,020.00 | \$41,767.80 | 86\% | \$302,710.48 | 73\% |  | -\$208,309.52 |
| Carry Forward from Prior Years: | \$0.00 | \$0.00 |  | \$0.00 |  |  |  |
| TOTAL INCOME/REVENUE: | \$795,920.00 | \$48,703.30 | 100\% | \$413,357.98 | 100\% | \$19,423.00 | -\$382,562.02 |
|  |  |  | \% ot |  | \% ot |  |  |
| Expenditures |  |  | Expens |  | Expens |  |  |
| Operating Expense |  |  |  |  |  |  |  |
| Building Maintenance \& Repairs | 15,000.00 | 122.12 | 0\% | 3,153.25 | 1\% |  | 11,846.75 |
| Janitorial Supplies | 4,500.00 | - | 0\% | 2,017.83 | 0\% |  | 2,482.17 |
| Utilities | 25,000.00 | 2,261.38 | 4\% | 12,258.36 | 2\% |  | 12,741.64 |
| Insurance (Liability, D\&O, Workers Comp) | 25,000.00 | - | 0\% | 16,821.02 | 3\% |  | 8,178.98 |
| Office Equipment | 2,500.00 | - | 0\% | 178.07 | 0\% |  | 2,321.93 |
| Office Supplies | 4,500.00 | 1,300.94 | 2\% | 3,463.91 | 1\% |  | 1,036.09 |
| Postage and Delivery | 2,700.00 | 215.83 | 0\% | 1,479.66 | 0\% |  | 1,220.34 |
| Printing | 7,500.00 | 1,425.08 | 2\% | 5,931.99 | 1\% |  | 1,568.01 |
| Online hosting \& software subscriptions | 6,500.00 | 681.50 | 1\% | 5,772.91 | 1\% |  | 727.09 |
| I.T. Equipment | 5,000.00 |  |  |  |  |  |  |
| Concessions Basement Expense | 32,000.00 | 1,536.52 | 3\% | 16,910.24 | 3\% |  | 15,089.76 |
| Concessions Upstairs Expense | 6,500.00 | 214.24 | 0\% | 2,125.46 | 0\% |  | 4,374.54 |
| WOW Merchandise / Clothing Expense | 7,500.00 | - | 0\% | 4,653.68 | 1\% |  | 2,846.32 |
| Professional \& Legal Services | 20,000.00 | 1,454.00 | 2\% | 6,256.50 | 1\% |  | 13,743.50 |
| Membership Recruitment \& Appreciation | 3,000.00 | 81.79 | 0\% | 730.68 | 0\% |  | 2,269.32 |
| Staff development | 5,500.00 | 178.20 | 0\% | 2,130.25 | 0\% |  | 3,369.75 |
| Travel \& Meetings | 3,000.00 | 1,164.93 | 6394\% | 3,474.37 | 238\% |  | (474.37) |
| Other (Bank Fees, Dues) | 9,000.00 | 267.54 | 0\% | 5,708.89 | 1\% |  | 3,291.11 |
| Total Operating Expense: | \$184,700.00 | \$10,904.07 | 19\% | \$93,067.07 | 19\% |  | \$91,632.93 |
| Payroll Expense - Wages, Company Taxes \& Fees: | \$450,000.00 | \$29,769.04 | 51\% | \$257,833.86 | 52\% |  | \$192,166.14 |
| Production Expense |  |  |  |  |  |  |  |
| Advertising | 35,000.00 | 2,031.57 | 3\% | 21,408.99 | 4\% |  | 13,591.01 |
| Artist Fees (Including Artist Hospitality) | 181,500.00 | 13,654.63 | 23\% | 102,496.04 | 21\% |  | 79,003.96 |
| Contractors - Production | 15,000.00 | 2,202.25 | 4\% | 13,718.81 | 3\% |  | 1,281.19 |
| Equipment Purchases, Maintenance, Rentals | 8,000.00 | - | 0\% | 2,825.07 | 1\% |  | 5,174.93 |
| Production Supplies \& Materials | 5,000.00 | 266.98 | 0\% | 1,645.04 | 0\% |  | 3,354.96 |
| Volunteer Recruitment \& Appreciation | 2,500.00 | 19.98 | 0\% | 320.47 | 0\% |  | 2,179.53 |
| Total Production Expense: | \$247,000.00 | \$18,175.41 | 31\% | \$142,414.42 | 29\% |  | \$104,585.58 |
| TOTAL EXPENDITURES: | \$881,700.00 | \$58,848.52 | 100\% | \$493,315.35 | 100\% |  | \$388,384.65 |
| + Other Income (Interest) | 3,000.00 | 18.22 |  | 1,461.94 |  |  | $(1,538.06)$ |
| - Other Expenses (Depreciation) | - | 626.00 |  | 4,382.00 |  |  | 4,382.00 |
| Net Income: | -\$82,780.00 | -\$10,753.00 |  | -\$82,877.43 |  |  | -\$97.43 |

