Community Center for the Performing Arts | WOW Hall

Comparison of Budget to Actuals	7/1/2023 - 6/30/24	2/1/24 - 2/29/24		7/1/23 - 2/29/24			
as of Feb 29, 2024		Actual		Actual to date		RaiseRoof	DIFFERENCE of
	Budget	(February)		(July - Feb)		(July - Feb)	Budget & Actual To- Date (Remaining of
Incomo (Povonuo			• % of Income		- % of Income		Date memaining of
Income/Revenue Contributed Income			income		income	·	
Grants	223,000.00	55,966.00	37%	86,393.00	18%	60,966.00	(136,607.00)
Memberships / Individual Donors	50,000.00	1,267.00	1%	24,194.00	5%	14,410.00	(25,806.00)
Anonymous Donations	400.00	20,094.00	13%	374.50	0%	20,208.00	(25,800.00)
Sponsorship	7,500.00	20,094.00	0%	574.50	0%	20,208.00	(7,500.00)
Events & Activities	4,000.00	450.00	0%	902.00	0%	400.00	(3,098.00)
Total Contributed Income:	\$284,900.00	\$77,777.00	52%	\$111,863.50	23%	\$95,984.00	-\$173,036.50
Earned Income							(= 000 = 0)
Classes	25,000.00	2,337.50	2%	19,061.50	4%		(5,938.50)
Concessions - Basement	55,000.00	8,668.75	6%	50,058.62	10%		(4,941.38)
Concessions - Upstairs	9,100.00	1,259.00	1%	9,868.11	2%		768.11
WOW Hall Merchandise	13,000.00	2.00	0%	1,859.00	0%		(11,141.00)
Newsletter Ads	1,200.00	-	0%	205.00	0%		(995.00)
Poster Service	4,500.00	696.00	0%	5,790.00	1%		1,290.00
Rental	35,000.00	9,410.00	6%	30,148.00	6%		(4,852.00)
Ticket & Merch Services	25,000.00	5,253.00	4%	19,398.00	4%		(5,602.00)
Ticket Sales (less Ticket Payouts & Refunds)	330,000.00	44,536.00	30%	225,848.75	46%		(104,151.25)
TicketWeb Signing Bonus - 1/4	12,500.00	-	0%	12,500.00	3%		-
Other Earned Income (ATM Fees, Misc.)	720.00	143.50	0%	451.25	0%		(268.75)
Total Earned Income:	\$511,020.00	\$72,305.75	48%	\$375,188.23	77%		-\$135,831.77
Carry Forward from Prior Years:	\$0.00	\$0.00		\$0.00			
TOTAL INCOME/REVENUE:	\$795,920.00	\$150,082.75	100%	\$487,051.73	100%	\$95,984.00	-\$308,868.27
For and the second			% of		% Of		
Expenditures			Expens		Expens		
Operating Expense	15 000 00	10.47	00/	2 4 6 2 7 2	10/		11 026 20
Building Maintenance & Repairs	15,000.00	10.47	0%	3,163.72	1%		11,836.28
Janitorial Supplies	4,500.00	413.80	1%	2,431.63	0%		2,068.37
Utilities	25,000.00	2,019.32	3%	14,277.68	3%		10,722.32
Insurance (Liability, D&O, Workers Comp)	25,000.00	393.03	1%	17,214.05	3%		7,785.95
Office Equipment	2,500.00	-	0%	178.07	0%		2,321.93
Office Supplies	4,500.00	364.39	0%	3,828.30	1%		671.70
Postage and Delivery	2,700.00	115.84	0%	1,595.50	0%		1,104.50
Printing	7,500.00	450.81	1%	6,382.80	1%		1,117.20
Online hosting & software subscriptions	6,500.00	781.33	1%	6,554.24	1%		(54.24)
I.T. Equipment	5,000.00						
Concessions Basement Expense	32,000.00	4,648.09	6%	21,558.33	4%		10,441.67
Concessions Upstairs Expense	6,500.00	229.56	0%	2,355.02	0%		4,144.98
WOW Merchandise / Clothing Expense	7,500.00	-	0%	4,653.68	1%		2,846.32
Professional & Legal Services	20,000.00	994.00	1%	7,250.50	1%		12,749.50
Membership Recruitment & Appreciation	3,000.00	20.94	0%	863.12	0%		2,136.88
Staff development	5,500.00	162.60	0%	2,292.85	0%		3,207.15
Travel & Meetings	3,000.00	-	0%	3,474.37	1%		(474.37)
Other (Bank Fees, Dues)	9,000.00	440.27	1%	6,154.93	1%		2,845.07
Total Operating Expense:	\$184,700.00	\$11,044.45	14%	\$104,228.79	18%		\$80,471.21
Payroll Expense - Wages, Company Taxes & Fees:	\$450,000.00	\$33,279.84	44%	\$291,113.70	51%	I I	\$158,886.30
Production Expense		a					
Advertising	35,000.00	2,093.73	3%	23,502.72	4%		11,497.28
Artist Fees (Including Artist Hospitality)	181,500.00	26,836.75	35%	129,892.79	23%		51,607.21
Contractors - Production	15,000.00	4,091.39	5%	17,910.20	3%		(2,910.20)
Equipment Purchases, Maintenance, Rentals	8,000.00	342.00	0%	3,167.07	1%		4,832.93
Production Supplies & Materials	5,000.00	11.94	0%	1,656.98	0%		3,343.02
Volunteer Recruitment & Appreciation	2,500.00	(1,320.02)	-2%	(999.55)	0%		3,499.55
Total Production Expense:	\$247,000.00	\$32,055.79	42%	\$175,130.21	31%		\$71,869.79
TOTAL EXPENDITURES:	\$881,700.00	\$76,380.08	100%	\$570,472.70	100%		\$311,227.30
+ Other Income (Interest)	3,000.00	-		1,461.94			(1,538.06)
- Other Expenses (Depreciation)	-	626.00		5,008.00			5,008.00
Net Income:	-\$82,780.00	\$73,076.67		-\$86,967.03			-\$4,187.03
	-902,700.00	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>		J00,307.03		1 1	