## Community Center for the Performing Arts | WOW Hall

| Comparison of Budget to Actuals as of Feb 29, 2024 | $7 / 1 / 2023-6 / 30 / 24$ <br> Budget | $2 / 1 / 24-2 / 29 / 24$ <br> Actual <br> (February) |  | $7 / 1 / 23-2 / 29 / 24$ <br> Actual to date (July - Feb) |  | RaiseRoof <br> (July - Feb) | DIFFERENCE of Budget \& Actual To- <br> Date (Remaining of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income/Revenue |  |  | Income |  | Income |  |  |
| Contributed Income |  |  |  |  |  |  |  |
| Grants | 223,000.00 | 55,966.00 | 37\% | 86,393.00 | 18\% | 60,966.00 | $(136,607.00)$ |
| Memberships / Individual Donors | 50,000.00 | 1,267.00 | 1\% | 24,194.00 | 5\% | 14,410.00 | $(25,806.00)$ |
| Anonymous Donations | 400.00 | 20,094.00 | 13\% | 374.50 | 0\% | 20,208.00 | (25.50) |
| Sponsorship | 7,500.00 | - | 0\% | - | 0\% |  | $(7,500.00)$ |
| Events \& Activities | 4,000.00 | 450.00 | 0\% | 902.00 | 0\% | 400.00 | $(3,098.00)$ |
| Total Contributed Income: | \$284,900.00 | \$77,777.00 | 52\% | \$111,863.50 | 23\% | \$95,984.00 | -\$173,036.50 |
| Earned Income |  |  |  |  |  |  |  |
| Classes | 25,000.00 | 2,337.50 | 2\% | 19,061.50 | 4\% |  | $(5,938.50)$ |
| Concessions - Basement | 55,000.00 | 8,668.75 | 6\% | 50,058.62 | 10\% |  | $(4,941.38)$ |
| Concessions - Upstairs | 9,100.00 | 1,259.00 | 1\% | 9,868.11 | 2\% |  | 768.11 |
| WOW Hall Merchandise | 13,000.00 | 2.00 | 0\% | 1,859.00 | 0\% |  | $(11,141.00)$ |
| Newsletter Ads | 1,200.00 | - | 0\% | 205.00 | 0\% |  | (995.00) |
| Poster Service | 4,500.00 | 696.00 | 0\% | 5,790.00 | 1\% |  | 1,290.00 |
| Rental | 35,000.00 | 9,410.00 | 6\% | 30,148.00 | 6\% |  | $(4,852.00)$ |
| Ticket \& Merch Services | 25,000.00 | 5,253.00 | 4\% | 19,398.00 | 4\% |  | $(5,602.00)$ |
| Ticket Sales (less Ticket Payouts \& Refunds) | 330,000.00 | 44,536.00 | 30\% | 225,848.75 | 46\% |  | (104,151.25) |
| TicketWeb Signing Bonus - 1/4 | 12,500.00 | - | 0\% | 12,500.00 | 3\% |  | - |
| Other Earned Income (ATM Fees, Misc.) | 720.00 | 143.50 | 0\% | 451.25 | 0\% |  | (268.75) |
| Total Earned Income: | \$511,020.00 | \$72,305.75 | 48\% | \$375,188.23 | 77\% |  | -\$135,831.77 |
| Carry Forward from Prior Years: | \$0.00 | \$0.00 |  | \$0.00 |  |  |  |
| TOTAL INCOME/REVENUE: | \$795,920.00 | \$150,082.75 | 100\% | \$487,051.73 | 100\% | \$95,984.00 | -\$308,868.27 |
|  |  |  | $\%$ or |  | $\%$ or |  |  |
| Expenditures |  |  | Expens |  | Expens |  |  |
| Operating Expense |  |  |  |  |  |  |  |
| Building Maintenance \& Repairs | 15,000.00 | 10.47 | 0\% | 3,163.72 | 1\% |  | 11,836.28 |
| Janitorial Supplies | 4,500.00 | 413.80 | 1\% | 2,431.63 | 0\% |  | 2,068.37 |
| Utilities | 25,000.00 | 2,019.32 | 3\% | 14,277.68 | 3\% |  | 10,722.32 |
| Insurance (Liability, D\&O, Workers Comp) | 25,000.00 | 393.03 | 1\% | 17,214.05 | 3\% |  | 7,785.95 |
| Office Equipment | 2,500.00 | - | 0\% | 178.07 | 0\% |  | 2,321.93 |
| Office Supplies | 4,500.00 | 364.39 | 0\% | 3,828.30 | 1\% |  | 671.70 |
| Postage and Delivery | 2,700.00 | 115.84 | 0\% | 1,595.50 | 0\% |  | 1,104.50 |
| Printing | 7,500.00 | 450.81 | 1\% | 6,382.80 | 1\% |  | 1,117.20 |
| Online hosting \& software subscriptions | 6,500.00 | 781.33 | 1\% | 6,554.24 | 1\% |  | (54.24) |
| I.T. Equipment | 5,000.00 |  |  |  |  |  |  |
| Concessions Basement Expense | 32,000.00 | 4,648.09 | 6\% | 21,558.33 | 4\% |  | 10,441.67 |
| Concessions Upstairs Expense | 6,500.00 | 229.56 | 0\% | 2,355.02 | 0\% |  | 4,144.98 |
| WOW Merchandise / Clothing Expense | 7,500.00 | - | 0\% | 4,653.68 | 1\% |  | 2,846.32 |
| Professional \& Legal Services | 20,000.00 | 994.00 | 1\% | 7,250.50 | 1\% |  | 12,749.50 |
| Membership Recruitment \& Appreciation | 3,000.00 | 20.94 | 0\% | 863.12 | 0\% |  | 2,136.88 |
| Staff development | 5,500.00 | 162.60 | 0\% | 2,292.85 | 0\% |  | 3,207.15 |
| Travel \& Meetings | 3,000.00 | - | 0\% | 3,474.37 | 1\% |  | (474.37) |
| Other (Bank Fees, Dues) | 9,000.00 | 440.27 | 1\% | 6,154.93 | 1\% |  | 2,845.07 |
| Total Operating Expense: | \$184,700.00 | \$11,044.45 | 14\% | \$104,228.79 | 18\% |  | \$80,471.21 |
| Payroll Expense - Wages, Company Taxes \& Fees: | \$450,000.00 | \$33,279.84 | 44\% | \$291,113.70 | 51\% |  | \$158,886.30 |
| Production Expense |  |  |  |  |  |  |  |
| Advertising | 35,000.00 | 2,093.73 | 3\% | 23,502.72 | 4\% |  | 11,497.28 |
| Artist Fees (Including Artist Hospitality) | 181,500.00 | 26,836.75 | 35\% | 129,892.79 | 23\% |  | 51,607.21 |
| Contractors - Production | 15,000.00 | 4,091.39 | 5\% | 17,910.20 | 3\% |  | (2,910.20) |
| Equipment Purchases, Maintenance, Rentals | 8,000.00 | 342.00 | 0\% | 3,167.07 | 1\% |  | 4,832.93 |
| Production Supplies \& Materials | 5,000.00 | 11.94 | 0\% | 1,656.98 | 0\% |  | 3,343.02 |
| Volunteer Recruitment \& Appreciation | 2,500.00 | $(1,320.02)$ | -2\% | (999.55) | 0\% |  | 3,499.55 |
| Total Production Expense: | \$247,000.00 | \$32,055.79 | 42\% | \$175,130.21 |  |  | \$71,869.79 |
| TOTAL EXPENDITURES: | \$881,700.00 | \$76,380.08 | 100\% | \$570,472.70 | 100\% |  | \$311,227.30 |
| + Other Income (Interest) | 3,000.00 | - |  | 1,461.94 |  |  | $(1,538.06)$ |
| - Other Expenses (Depreciation) | - | 626.00 |  | 5,008.00 |  |  | 5,008.00 |
| Net Income: | -\$82,780.00 | \$73,076.67 |  | -\$86,967.03 |  |  | -\$4,187.03 |

