

## Community Center for the Performing Arts | WOW Hall

Comparison of Budget to Actuals  
as of Mar 31, 2024

	7/1/2023 - 6/30/24	3/1/24 - 3/31/24		7/1/23 - 3/31/24		RaiseRoof	DIFFERENCE of
	Budget	Actual (March)	% of	Actual to date	% of	(July - Mar)	Budget & Actual To-
			Income	(July - March)	Income		Date (Remaining of
Income/Revenue							
<b>Contributed Income</b>							
Grants	223,000.00	6,030.00	5%	92,423.00	15%	60,966.00	(130,577.00)
Memberships / Individual Donors	50,000.00	3,520.00	3%	27,394.00	5%	14,730.00	(22,606.00)
Anonymous Donations	400.00	83.00	0%	457.50	0%	20,208.00	57.50
Sponsorship	7,500.00	500.00	0%	500.00	0%		(7,000.00)
Events & Activities	4,000.00	-	0%	902.00	0%	400.00	(3,098.00)
<b>Total Contributed Income:</b>	<b>\$284,900.00</b>	<b>\$10,133.00</b>	<b>8%</b>	<b>\$121,676.50</b>	<b>20%</b>	<b>\$96,304.00</b>	<b>-\$163,223.50</b>
<b>Earned Income</b>							
Classes	25,000.00	2,728.00	2%	22,789.50	4%		(2,210.50)
Concessions - Basement	55,000.00	12,402.00	10%	62,546.00	10%		7,546.00
Concessions - Upstairs	9,100.00	2,225.10	2%	12,151.35	2%		3,051.35
WOW Hall Merchandise	13,000.00	117.00	0%	1,976.00	0%		(11,024.00)
Newsletter Ads	1,200.00	-	0%	205.00	0%		(995.00)
Poster Service	4,500.00	701.50	1%	6,491.50	1%		1,991.50
Rental	35,000.00	6,915.66	6%	37,063.66	6%		2,063.66
Ticket & Merch Services	25,000.00	6,126.00	5%	25,524.00	4%		524.00
Ticket Sales (less Ticket Payouts & Refunds)	330,000.00	77,886.56	65%	303,735.31	50%		(26,264.69)
TicketWeb Signing Bonus - 1/4	12,500.00	-	0%	12,500.00	2%		-
Other Earned Income (ATM Fees, Misc.)	720.00	54.75	0%	506.00	0%		(214.00)
<b>Total Earned Income:</b>	<b>\$511,020.00</b>	<b>\$109,156.57</b>	<b>92%</b>	<b>\$485,488.32</b>	<b>80%</b>		<b>-\$25,531.68</b>
<b>Carry Forward from Prior Years:</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$0.00</b>			
<b>TOTAL INCOME/REVENUE:</b>	<b>\$795,920.00</b>	<b>\$119,289.57</b>	<b>100%</b>	<b>\$607,164.82</b>	<b>100%</b>	<b>\$96,304.00</b>	<b>-\$188,755.18</b>
<b>Expenditures</b>							
<b>Operating Expense</b>							
Building Maintenance & Repairs	15,000.00	360.90	0%	3,524.62	1%		11,475.38
Janitorial Supplies	4,500.00	536.15	1%	2,967.78	0%		1,532.22
Utilities	25,000.00	2,194.96	2%	16,472.64	2%		8,527.36
Insurance (Liability, D&O, Workers Comp)	25,000.00	605.09	1%	17,819.14	3%		7,180.86
Office Equipment	2,500.00	-	0%	178.07	0%		2,321.93
Office Supplies	4,500.00	77.77	0%	3,906.07	1%		593.93
Postage and Delivery	2,700.00	46.91	0%	1,642.41	0%		1,057.59
Printing	7,500.00	450.81	0%	6,833.61	1%		666.39
Online hosting & software subscriptions	6,500.00	1,108.40	1%	7,662.64	1%		(1,162.64)
I.T. Equipment	5,000.00						
Concessions Basement Expense	32,000.00	4,274.28	4%	25,832.61	4%		6,167.39
Concessions Upstairs Expense	6,500.00	2,632.97	3%	5,306.86	1%		1,193.14
WOW Merchandise / Clothing Expense	7,500.00	86.00	0%	4,739.68	1%		2,760.32
Professional & Legal Services	20,000.00	852.00	1%	8,102.50	1%		11,897.50
Membership Recruitment & Appreciation	3,000.00	175.39	0%	1,038.51	0%		1,961.49
Staff development	5,500.00	175.67	0%	2,468.52	0%		3,031.48
Travel & Meetings	3,000.00	-	0%	3,474.37	1%		(474.37)
Other (Bank Fees, Dues)	9,000.00	487.62	0%	6,642.55	1%		2,357.45
<b>Total Operating Expense:</b>	<b>\$184,700.00</b>	<b>\$14,064.92</b>	<b>14%</b>	<b>\$118,612.58</b>	<b>18%</b>		<b>\$66,087.42</b>
<b>Payroll Expense - Wages, Company Taxes &amp; Fees:</b>	<b>\$450,000.00</b>	<b>\$59,920.50</b>	<b>58%</b>	<b>\$351,034.20</b>	<b>52%</b>		<b>\$98,965.80</b>
<b>Production Expense</b>							
Advertising	35,000.00	2,526.55	2%	26,029.27	4%		8,970.73
Artist Fees (Including Artist Hospitality)	181,500.00	22,643.26	22%	152,536.05	23%		28,963.95
Contractors - Production	15,000.00	3,624.40	3%	21,534.60	3%		(6,534.60)
Equipment Purchases, Maintenance, Rentals	8,000.00	310.00	0%	3,477.07	1%		4,522.93
Production Supplies & Materials	5,000.00	482.42	0%	2,060.95	0%		2,939.05
Volunteer Recruitment & Appreciation	2,500.00	19.98	0%	(979.57)	0%		3,479.57
<b>Total Production Expense:</b>	<b>\$247,000.00</b>	<b>\$29,606.61</b>	<b>29%</b>	<b>\$204,658.37</b>	<b>30%</b>		<b>\$42,341.63</b>
<b>TOTAL EXPENDITURES:</b>	<b>\$881,700.00</b>	<b>\$103,592.03</b>	<b>100%</b>	<b>\$674,305.15</b>	<b>100%</b>		<b>\$207,394.85</b>
+ Other Income (Interest)	3,000.00	-		1,461.94			(1,538.06)
- Other Expenses (Depreciation)	-	626.00		5,634.00			5,634.00
<b>Net Income:</b>	<b>-\$82,780.00</b>	<b>\$15,071.54</b>		<b>-\$71,312.39</b>			<b>\$11,467.61</b>